



Performance Management & Evaluation

Two Sides of the Same Coin



Isaac Castillo
@isaac__outcomes



Ann Emery
@AnnKEmery



1.5 million nonprofits in the US



desired services project meeting goals
organization information review defined areas
definition set participants numbers
program evaluate time data
value strategic
plan assessing measuring organizational staff
work measured feedback assess research activities
impact process improvement mission
board quantitative help based qualitative
assessment evaluation
measure objective number use students
objectives performance clients
individual surveys measures against met
results



Performance Management

**Regular measurement,
Improve outcomes**



Evaluation

**Occasional measurements,
Improve effectiveness**

Performance Management

**Monitoring weight,
food, and exercise**



Evaluation

**Blood work and deeper
health assessments**



1 Speed

2 Who's involved

3 Rigor

4 Timing

Performance Management

Day-to-day decision making



Evaluation Results after program completion



Performance Management

Nonprofit-led analysis



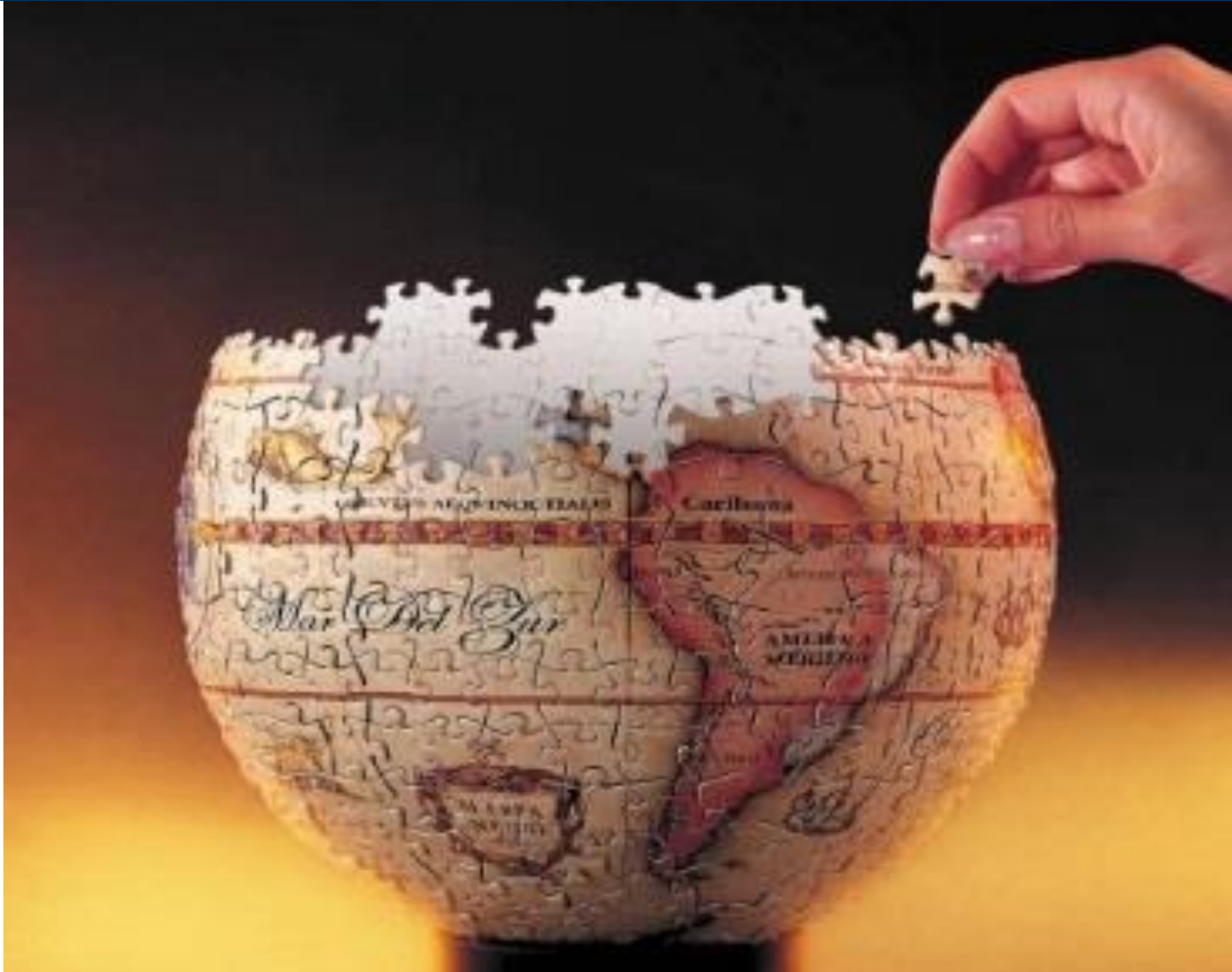
Evaluation

Evaluator-led analysis

$$b_{Y.X} = r_{XY} \frac{S_Y}{S_X}$$

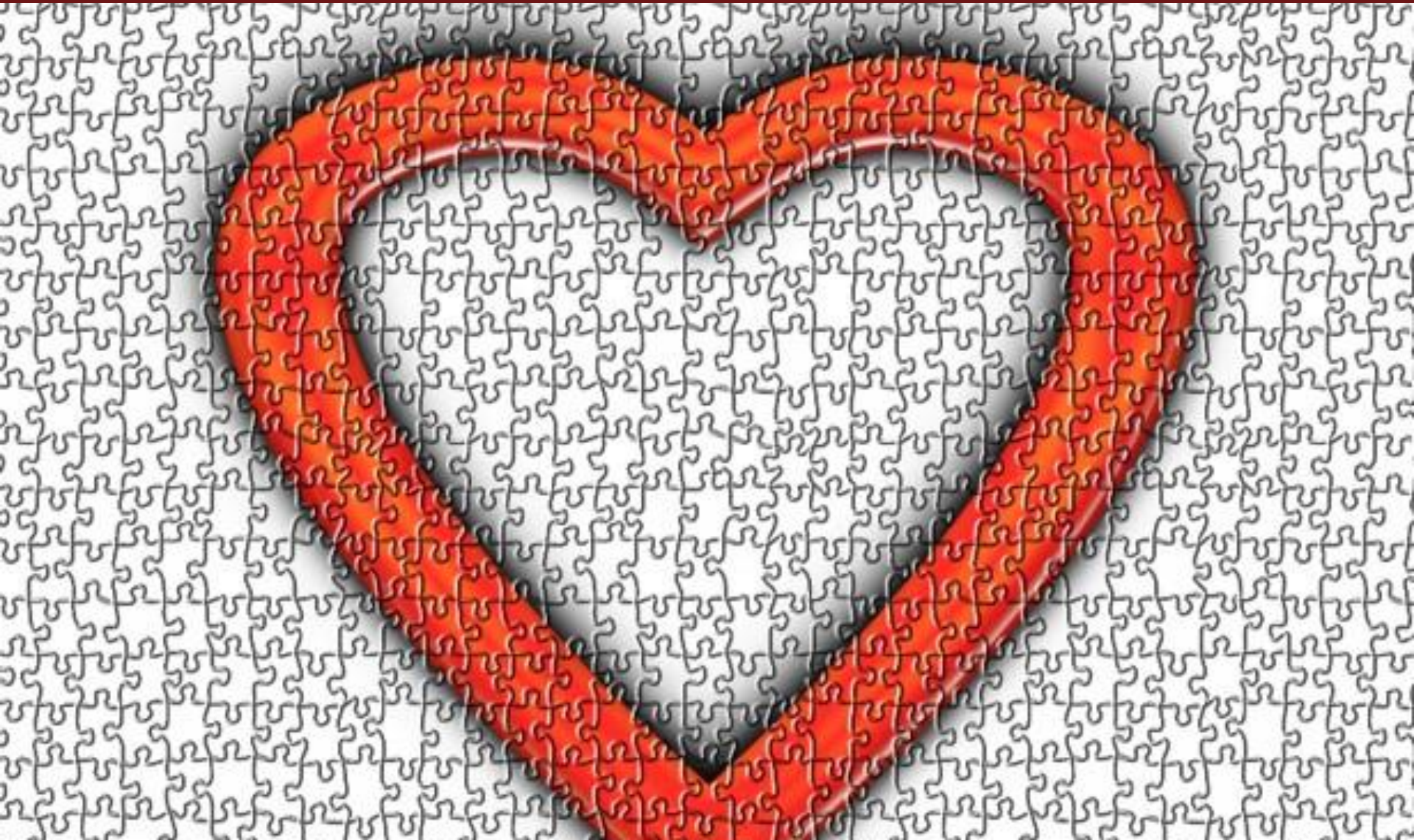
Performance Management

Don't need the whole puzzle



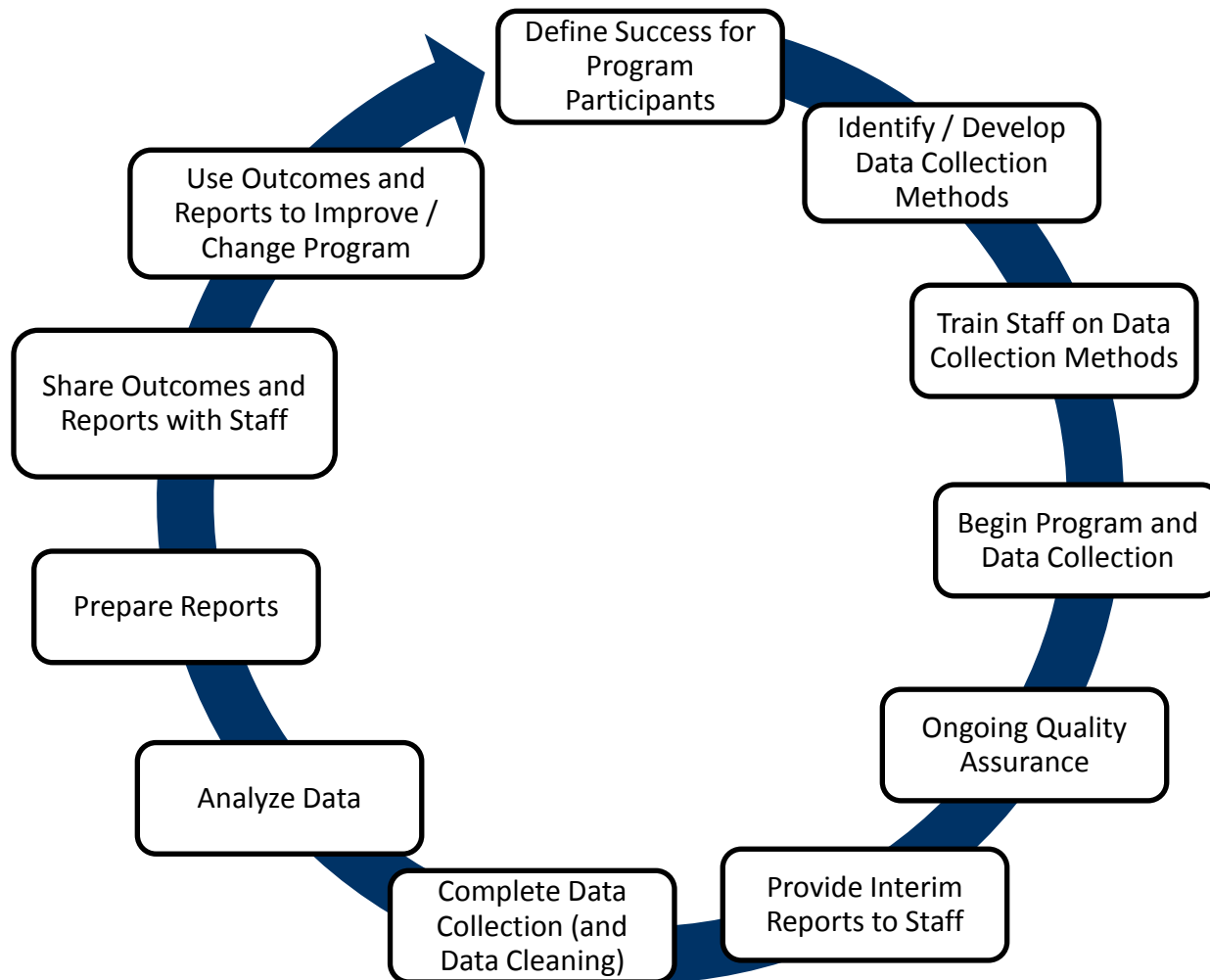
Evaluation

The whole picture is desired



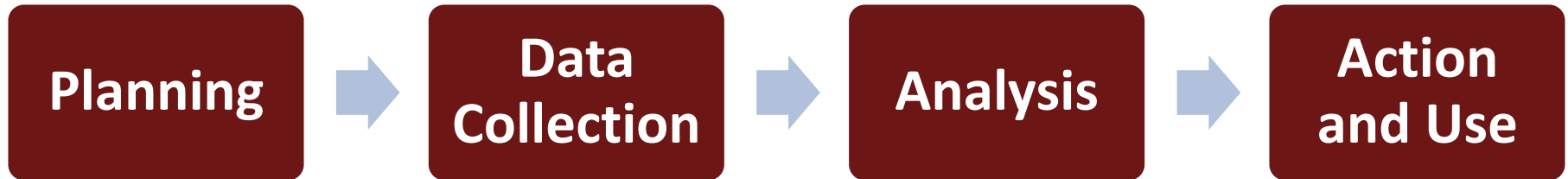
Performance Management

Ongoing and cyclical



Evaluation

Occasional, less frequent



Performance Management and Evaluation



**Attempting to balance
timing, involvement,
and rigor**

Evaluation and Performance Management

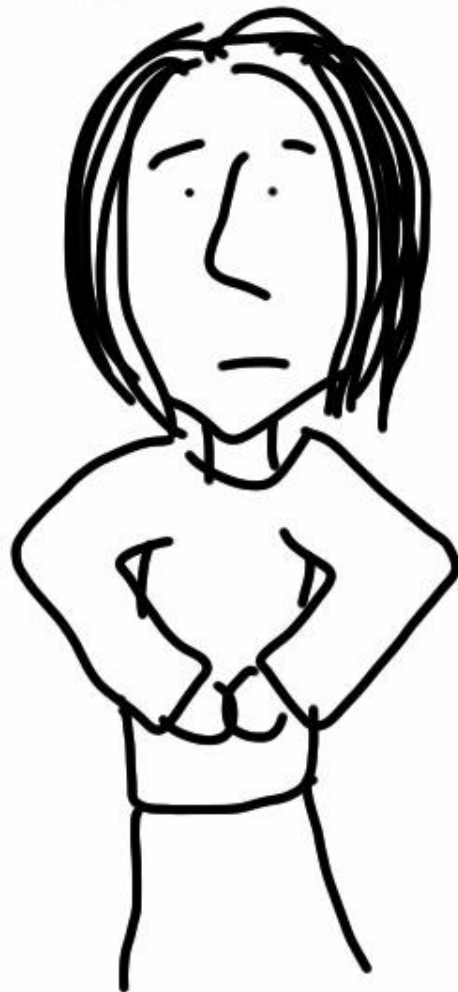
Both attempt to provide information on what is working and why



My stomach hurts

Maybe it was the bad tuna
I had for lunch

Too bad I don't have a
proper control group,
now I'll never know





Isaac Castillo

DC Promise
Neighborhood Initiative

isaac.castillo@dcpni.org
[@isaac_outcomes](https://twitter.com/isaac_outcomes)



Ann Emery

Innovation Network

aemery@innonet.org
[@annkemery](https://twitter.com/annkemery)